https://www.rft-jobs.be/vacature/technical-sales-expert-uk/

Technical Sales Expert – Northern UK

Employer
Rf-Technologies

Employment type
Voltijds

Location
United Kingdom, United Kingdom, United Kingdom
Werken op afstand mogelijk

Working hours
Monday – Friday

Posted on:
september 21, 2026

Description

Working **remotely from the UK**? Check out our open vacancy for Technical Sales Expert (UK) at Rf-Technologies here!

Thanks to continuous R&D investments, Rf-Technologies is recognised as market leader in Europe and holds numerous patents in its sector. In recent years, we have built a network of distribution partners in all countries of Europe and North Africa. Our products protect numerous public buildings (hospitals, hotels, commercial centres, etc.) in some 30 countries.

Rf-Technologies is a dynamic family business, with its decision-making centre in the Oosterzele region (Belgium), which is achieving healthy annual growth. In order to continue this positive trend in the future, we are currently looking for an enthusiastic **Technical Sales Expert** in the UK to strengthen our team.

Responsibilities

- The primary responsibility will be further sales development of existing customers and expansion to new customers
- You give technical trainings and become an expert in UK fire damper legislation
- Developing the ventilation/“fire safety” designer/consulting community for the RF-Technologies brand and products, including designers within the ventilation contractors community
- Developing and following through a sales pipeline – in order to deliver the budget
- Logging all relevant building projects
- Mapping the relevant market for Rf-Technologies business as projects, designers, contractors and competition
- There is regular direct communication & support with the Sales team, on a monthly basis you have meetings with the Rf-t Sales & General management.

Qualifications

- Completed technical degree and commercial understanding
- Knowledgeable in (UK) passive fire and smoke systems
- Knowledge of electricity and ethernet communication.
- Ability to adapt to people of different cultures and different levels of knowledge

Business critical personal skills

- Business and result oriented
- Proven sales skills
- Strong communication and presentation skills
- You are able to create strong long-term and successful relations based on trust with customers, suppliers, partners and other stakeholders

Our offer

- Attractive remuneration package