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Business Development Manager - Germany

Description

Working **remotely from Germany**? Check out our open vacancy for Business Development Manager Germany at Rf-Technologies here!

Responsibilities

We see a great potential to increase turnover and market share in Germany, therefore we are hiring a Business Development Manager, Germany with following responsibilities:

- Acting closely together with our internal and external partners, you will help to define the best business development strategy for the German market
- You will support the distributors in project detection, project design and technical training, establish and maintain contact with decision makers, and
- Last but not least be responsible for turnover and margin

Qualifications

- Reliable experience with a full-scale sales function or in specialized technical sales within an industry of comparable technology
- Interest in generating business and managing sales projects
- · Business and result oriented
- Fluent in English and German (both written and verbal)
- You are able to create long-term and successful relations and build trust with customers, suppliers, partners and other stakeholders

Our offer

• Attractive remuneration package

Employer

Rf-Technologies

Employment type

Voltiids

Location

Germany, Germany, Germany Werken op afstand mogelijk

Working days

Monday - Friday

Posted on:

mei 20, 2025